

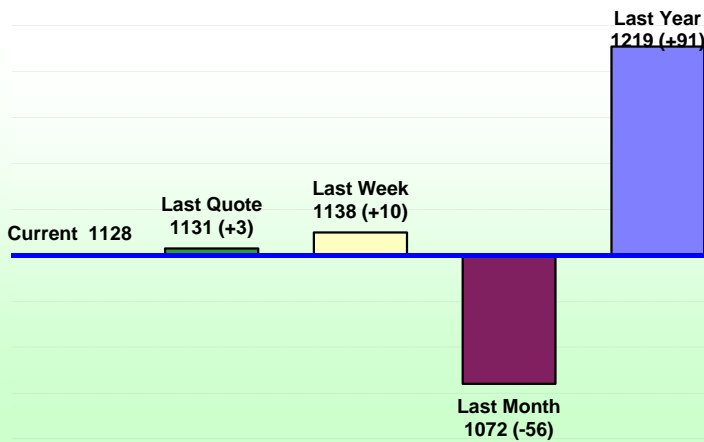
# Wool Weekly



Friday, 8 February 2013

Wool Market Movements					AWEX WEEKLY WOOL PRICES						
<ul style="list-style-type: none"> <li>The market handed back some of the good gains made last week, with the EMI declining over all three sale days. Despite the east coast market recovering some early losses on Wednesday and a firmer northern market on Thursday, the EMI eased back 5c then 2c and 3c to close the week on 1128c.</li> <li>Most categories in the south in opening sales on Tuesday were 5c to 10c under last weeks levels, with 17.5 right through to 32 micron categories easing. There were some areas of positivity, with 24 micron wools 5c firmer, and the 17 and 16.5 micron lots receiving good support, lifting 8c and 21c. These gains however were handed back on Wednesday, with 17.5 micron and finer dropping 10c to 20c. Other fine wools, through to 20 micron were around 5c cheaper. 21 micron wools and coarser were more positive, with most categories recording small gains. Fine to Medium wools continued to fall on Thursday but by only small amounts. Fine wools were 2c to 5c down while the medium microns lost around 10c. Crossbred wool was more positive, recording a firm to unchanged result.</li> <li>Sydney sales opened on Wednesday and recoded mostly lower values as the market dropped to meet the result in the Melbourne sales. 18 micron and finer wools were 10c to 15c lower, while the 18.5 to 22 micron categories were mostly 5c to 10c down. The market made most losses early on in the days trade but recovered most before the close. A better market tone on Thursday saw 17.5 micron and finer recover some lost ground. 17 and 17.5 micron wools were 18c and 15c higher, while the 16.5 and 18 micron lots gained 5c. There was very little movement recorded amongst the rest of the market, moving within the range of 1c lower to 2c higher.</li> <li>Fremantle sales saw most microns lose a significant portion of the gains made last week during Wednesdays sale, with 18 micron categories losing 45c, and the 18.5 to 19 micron wools down 28c and 24c. Coarser categories were 10c to 20c lower. Further falls on Thursday saw losses of around 10c for the 22, 20 and 19.5 micron categories. The rest of the market was better supported, easing just 5c.</li> </ul>					<b>Regional Indicator</b>	<b>Nthn</b>	<b>Wkly Chg</b>	<b>Sthn</b>	<b>Wkly Chg</b>	<b>West</b>	<b>Wkly Chg</b>
					c/kg clean	1153	-5	1110	-13	1147	-22
					<b>MICRON PRICE GUIDES</b>						
					16.5	1640n	-8	1612n	-5	-	-
					17	1510	+5	1476	-5	-	-
					17.5	1457	+4	1447	-17	-	-
					18	1403	-11	1403	-20	1358n	-50
					18.5	1369	-9	1359	-23	1342	-34
					19	1340	-8	1333	-11	1311	-26
					19.5	1291	-7	1295	-26	1283	-23
					20	1249	-11	1250	-26	1246	-26
					21	1233	-8	1232	-22	1217	-26
					22	1220n	-4	1216	-20	1196n	-29
					23	1196n	+24	1196n	-10	-	-
					24	1051n	0	1072n	+5	-	-
					25	893n	0	905n	-4	-	-
					26	814n	0	820	+3	-	-
					28	617	-7	631	-6	-	-
					30	580	-4	581	-1	-	-
					32	498	0	490	+1	-	-
					MC	749n	+12	749	+26	709n	+7
					<b>AWEX EMI 2010/11 &amp; 2011/12 Season v's Current</b>						
					Currently: 1128 c/kg clean						
<b>Supply and Demand</b>					<b>Upcoming Auction Volumes</b>						
<p>There are some signs that raw wool volume demand has started to recover after an extended period of decline. The latest data from the five major exporters shows that raw wool exports in November was 25% higher than for November 2011. Exports from four of the five exporting countries were up, with the greatest increase seen for New Zealand (+47%) and Australia (+29%). The lift in exports was driven by higher exports to China and to Europe. In spite of improvements, total exports for the 12 months to November 2012 were still below previous years.</p>					12/02/2013			19/02/2013		26/02/2013	
					Northern	S33	S34	S35			
					Sydney	11,127	11,800	12,400			
					Southern	M33/L33	M34	M35			
					Melbourne	17,987 9,000	29,300	21,700			
					Western	F33	F34	F35			
					Fremantle	11,232	11,300	11,800			
					<b>Total</b>	<b>49,346</b>	<b>52,400</b>	<b>45,900</b>			
<b>THIS WEEK'S SALES STATISTICS</b>											
<b>Centre</b>	<b>Bales Originally</b>	<b>Bales Offered</b>	<b>Bales Sold</b>	<b>Pass in Rate</b>							
Northern	11,900	15,449	14,711	4.8%							
Southern	25,800	18,680	16,843	9.8%							
Western	11,000	11,638	9,655	17.0%							
<b>TOTAL</b>	<b>48,700</b>	<b>45,767</b>	<b>41,209</b>	<b>10.0%</b>							

### AWEX Weekly Eastern Market Indicator Quote Comparisons



### AUD vs USD from 06-Jul-04 to 07-Feb-13



Micron	EMI	17	17.5	18	18.5	19	19.5	20	21	22	23	24	25	28	AUD
<b>Current MPG's</b>	1128	1493	1452	1403	1364	1336.5	1293	1249.5	1232.5	1218	1196	1062	899	624	1.030
<b>10 year Average</b>	906	1566	1420	1287	1197	1107	1042	981	943	916	890	841	757	544	0.790
<b>This time last year</b>	1243	1775	1673	1584	1528	1483	1441	1393	1375	1351	1342	1149	954	618	1.080
<b>10 year High</b>	1436	2918	2339	2174	1944	1773	1674	1589	1527	1462	1344	1304	1226	935	1.090
<b>10 year Low</b>	632	1073	1087	881	823	777	732	638	618	620	624	627	549	339	0.487
<b>%Reported above current</b>	13%	37%	32%	29%	19%	11%	12%	11%	11%	10%	7%	8%	20%	21%	3%
<b>Diff b/w High &amp; Current</b>	308	1425	887	771	580	436	381	340	294	244	148	242	327	311	0.060
<b>Diff b/w Ave &amp; Current</b>	222	-73	32	116	167	230	251	268	289	302	306	220	142	80	0.240

### Percentile Bands

<b>95%</b>	1244	2396	2220	1935	1661	1561	1441	1371	1326	1283	1240	1164	1026	746	1.050
<b>90%</b>	1178	2394	1921	1625	1482	1398	1358	1299	1271	1247	1202	1108	975	710	1.030
<b>80%</b>	1031	2047	1561	1496	1374	1260	1200	1142	1108	1069	1043	996	921	632	0.955
<b>75%</b>	984	1876	1509	1446	1326	1217	1143	1075	1036	1014	1002	974	897	618	0.918
<b>60%</b>	921	1450	1394	1302	1206	1102	1033	991	969	939	908	839	716	541	0.807
<b>50%</b>	879	1372	1323	1215	1140	1056	991	935	911	897	873	809	693	495	0.770
<b>40%</b>	826	1276	1282	1149	1092	1013	954	895	855	830	804	761	672	479	0.752
<b>25%</b>	765	1226	1203	1077	1028	950	899	830	770	738	722	690	644	465	0.690
<b>10%</b>	724	1164	1169	997	972	908	846	755	724	704	686	662	602	446	0.547

### Indicative Basis Contract Prices

Date	MPG	17	17.5	18	18.5	19	19.5	20	21	22	23	24
Feb-2013		1400	1330	1320	1305	1300	1225	1220	1200	1100	1060	960
Mar-2013		1400	1330	1320	1305	1300	1225	1220	1200	1100	1060	960
Apr-2013		1400	1330	1320	1305	1300	1225	1220	1200	1100	1060	960
May-2013		1400	1330	1320	1305	1300	1225	1220	1200	1100	1060	960
Jun-2013		1400	1330	1320	1305	1300	1225	1220	1200	1100	1060	960
Jul-2013	1390	1320	1310	1295	1290	1215	1210	1190	1090	1050	950	950
Aug-2013	1380	1310	1300	1285	1280	1205	1200	1180	1080	1040	940	940
Sep-2013	1370	1300	1290	1275	1270	1195	1190	1170	1070	1030	930	930
Oct-2013	1360	1290	1280	1265	1260	1185	1180	1160	1060	1020	920	920
Nov-2013	1350	1280	1270	1255	1250	1175	1170	1150	1050	1010	910	910
Dec-2013	1340	1270	1260	1245	1240	1165	1160	1140	1040	1000	900	900
Jan-2014	1290	1220	1210	1195	1190	1115	1110	1090	990	950	850	850
Feb-2014	1280	1210	1200	1185	1180	1105	1100	1080	980	940	840	840
Mar-2014	1260	1190	1180	1165	1160	1085	1080	1060	960	920	820	820
Apr-2014	1240	1170	1160	1145	1140	1065	1060	1040	940	900	800	800

Use as a guide to set higher target levels. There is optimism by buyers out forward. GTC orders or targets are encouraged to benefit from this. GTC's and Targets are useful during highly volatile periods, and can help take advantages of price spikes. Call 1800 629 396 or email risk.management@landmark.com.au Name your price and take control of the market.